ALLAN GRAY STABLE FUND

Fact sheet at 31 May 2003



Sector: Domestic-Asset Allocation-Prudential

Inception Date: 1 July 2000 Fund Manager: Stephen Mildenhall

Qualification: B Com(Hons), CA(SA), CFA

The Fund aims to provide a return that exceeds the return of bank deposits (both on an after tax basis). The Fund also seeks to provide a high level of capital stability. The risk of loss over any two-year period is low. Risk factor: Limited capital volatility and seeks to preserve capital over any 2-year period.

Fund Details Commentary

Price: 1306.20 cents R 630 984 342 Size: Minimum lump sum: R 5 000 Minimum monthly: R 500 Subsequent lump sums: R 500

01/04/02-31/03/03 dividend (cpu): Total 106.52 Int 83.95, Div 14.61, Prop div 0.13, S24J Acc 7.82 Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT). Should the Fund produce a return of 0% or worse over a 2-year rolling period, then the firm will forego all fees.

The Fund's aim is to provide a high level of capital stability. As a result the Fund has a low equity exposure. With the decline in equity markets, one however has the opportunity to marginally increase the exposure as attractive opportunities present themselves. With the strengthening of the Rand some of these opportunities are amongst resource shares that have declined significantly. The Fund's share portfolio continues to have a high exposure in domestic industrial shares, which offer very attractive dividend yields. With the strength of the Rand, the current year's earnings should be subdued, but these companies have very good longterm growth prospects.

Asset Allocation Top 10 Share Holdings % of portfolio

JSE Code	Company	% of portfolio
AFR	Afgri	t
AGL	Anglo	le at
CRN	Corohld - N	available end
GRY	Grayprop	ava
MTX	Metorex	ıly a
SOL	Sasol	are only quarter ε
SUR	Spurcorp	are qu
SYC	Sycom	rres
TBS	Tigbrands	Figures
VNF	Venfin	_

Long-term cumulative performance

Q400 Q101

Q201 Q301 Q401

ISE Codo

Asset Class	% of Fund
Shares	28.44
Property Bonds	4.40
Bonds	7.15
Money Market & Cash	60.01
Total	100.00
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Performance (net of fees, including income, assumes reinvestment of dividends, on a sell to sell basis)



Q102 Q202 Q302 Q402 Q103

% Returns (after tax)	Stable Fund	Benchmark*
Since Inception (unannualised)	53.3	29.4
Latest 5 years (annualised)	-	-
Latest 3 years (annualised)	-	-
Latest 1 year	11.5	10.7
Risk Measures		
(Since incep. month end prices)	
Maximum drawdown**	-2.3	n/a
Annualised monthly volatility	4.1	0.3

^{*}After tax return of call deposits plus two percentage points

Allan Gray Unit Trust Management Limited

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Unit trusts are medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. A schedule of fees and charges and maximum commissions is available from the management company/scheme. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Member of the AUT.

^{**} Maximum percentage decline over any period